

Press Release

ACEA, 1Q2024 RESULTS APPROVED

ECONOMIC AND FINANCIAL SOLIDITY CONFIRMED BY IMPROVED 2024 FIRST QUARTER RESULTS COMPARED TO THE FIRST QUARTER 2023 ORGANIC GROWTH IN REGULATED BUSINESSES, IN LINE WITH THE GROUP'S BUSINESS PLAN

- Capex equal to €247m, focused on regulated businesses¹
- EBITDA: €357m (recurring EBITDA €360m, +7% versus 1Q2023), driven by the growth in regulated businesses (85% of the Group's EBITDA) and the Commercial sector, which more than offset the adverse energy scenario
- Net profit €83m (recurring net profit €85m, +17% versus 1Q2023)
- Solid capital structure confirmed: net debt/LTM EBITDA ratio stands at 3.48x (3.49x at 31 December 2023), in line with the guidance

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Rome, 9 May 2024 – Today's meeting of the ACEA Board of Directors, chaired by **Barbara Marinali**, has approved the Interim Report for the three months ended 31 March 2024.

ACEA's Chief Executive Officer, Fabrizio Palermo, commented: "The results for the first quarter of the year show a positive and growing trend compared to the same period of 2023, mainly reflecting the investments carried out in the regulated businesses, with a solid net financial position, consistent with our forecasts. We remain strongly committed to the implementation of the business plan with expected results in line with the guidance announced to the market."

CONSOLIDATED FINANCIAL HIGHLIGHTS

| (€m) | | 1Q2024 | 1Q2023 | % change |
|---|---------|---------|----------|----------|
| Consolidated revenues | | 1,026 | 1,240 | -17% |
| EBITDA | | 357 | 336 | +6% |
| Recurring EBITDA ² | | 360 | 336 | +7% |
| Group net profit (post minorities) | | 83 | 73 | +14% |
| Recurring Group net profit ² (post minorities) | | 85 | 73 | +17% |
| Capex | | 247 | 258 | -4% |
| | 31/3/24 | 31/12/2 | 23 31/3/ | 23 Var.% |

| (€m) | 31/3/24 | 31/12/23 | 31/3/23 | Var.% | Var% |
|----------|---------|----------|---------|-------|-------|
| | (a) | (b) | (c) | (b/a) | (c/a) |
| Net Debt | 4,913 | 4,847 | 4,339 | +1% | +13% |

² Data adjusted to take into account non-recurring events

¹ Includes, in addition to the Water Italy and Grids regulated businesses, Public Lighting and Environment businesses



GUIDANCE FOR 2024 CONFIRMED

- EBITDA +3%/+5% versus 2023
- Investments €1.5bn (€1.1bn net of grants)
- NFP/EBITDA ratio ~3.5x

ACEA GROUP 1Q2024 RESULTS

Consolidated revenues amount to €1,026.3 million, compared with €1,239.9 million in 1Q2023, mainly as a result of lower energy market prices. Revenues pertaining to the Water Italy, Grids, Public Lighting and Environment sectors, corresponding to around €0.6 billion, show an increase of 1% in the period.

Recurring EBITDA, at €360 million, is up by 7.2% compared with 1Q2023, due to the organic growth of the regulated businesses (Water Italy, Grids and Public Lighting) and the performance of the Commercial sector, which more than offset the negative impact of the energy scenario. Recurring EBITDA is adjusted to take into account the effect, in the first quarter of the year, of the downtime for revamping at the Terni WTE plant (approximately €3 million).

The contribution of the businesses to consolidated EBITDA is as follows: Water Italy 52%; Grids and Public Lighting 29%; Environment 4%; Generation 2%; Commercial 12%; other businesses (Overseas Water, Engineering) and Corporate 1%. 85% of EBITDA refers, in addition to the Water Italy and Grids regulated businesses, to Public Lighting and Environment sectors also.

Depreciation has increased to €167.2 million, up by 5.2% compared with 1Q2023, due to investments and the coming on stream of assets that were previously under construction.

Consolidated EBIT, at €168.3 million, shows a growth of 12.3% compared with 1Q2023, despite the increase in depreciation.

Net financial costs are essentially stable at €33 million. At 31 March 2024, the ACEA Group's "allin" average cost of debt is 2.14% (compared with 1.98% at 31 March 2023).

The Group's recurring Net Profit, at €85 million, is up by 16.6% compared with 1Q2023. The focus on cost and investment management, alongside organic growth, more than offset the increase in depreciation linked to the investments carried out.

The tax rate at 31 March 2024 stands at 31.1% (30% at 31 March 2023).

Investments made during the first three months of 2024 amount to €247.5 million (showing a reduction compared with €258.2 million in 1Q2023, due to a different phasing) and are broken down as follows: Water Italy €155.1 million, Grids and Public Lighting €56.8 million, Environment €10.3 million, Generation €5.0 million, Commercial €15.6 million, other businesses (Overseas Water, Engineering & Infrastructure Projects) and Corporate €4.7 million. Approximately 90% of investments was carried out in Water Italy and Grids regulated businesses, and in Public Lighting and Environment activities.

The Group's **Net Financial Position** increased by €66.4 million, from €4,846.8 million at 31 December 2023 to €4,913.2 million at 31 March 2024. The variation primarily reflects the change in working capital, which is affected by regulatory items and the lower amount of receivables sold. At 31 March 2024, the NFP/LTM EBITDA ratio stands at 3.48x, broadly stable compared with 31 December 2023 (3.49x) and fully in line with the FY2024 guidance. The debt is 91% at fixed rate and has an average maturity of 4 years.



SEGMENT INFORMATION FOR 1Q2024

• WATER Italy - EBITDA stands at €185.5 million, with an organic growth of 6.2% over the same period of 2023.

The contribution to EBITDA of the water companies consolidated at equity amounts to €2.6 million, with a reduction compared to €6.3 million at 31 March 2023 due to higher depreciation linked to the investments.

• **GRIDS AND PUBLIC LIGHTING** – EBITDA has increased by 13% to €104.4 million (€92.4 million in 1Q2023), mainly as a result of the rise in electricity distribution tariffs (WACC up from 5.2% to 6%).

| OPERATIONAL HIGHLIGHTS | 1Q2024 | 1Q2023 | % change |
|-------------------------------|--------|--------|----------|
| Electricity distributed (GWh) | 2,253 | 2,233 | +1% |
| Number of PODs ('000s) | 1,665 | 1,656 | +1% |

• **ENVIRONMENT** – The segment closes the first quarter of the year with an EBITDA of €13.9 million, showing a reduction compared to the previous year's result (€20.8 million). The change mainly reflects the lower prices of the electricity sold by the WTE plants, and the downtime for revamping at the Terni WTE plant.

| OPERATIONAL HIGHLIGHTS | 1Q2024 | 1Q2023 | % change |
|--------------------------------------|--------|--------|----------|
| Treatment and disposal ('000 tonnes) | 423 | 470 | -10% |
| Net WTE electricity sold (GWh) | 54 | 76 | -30% |

• **GENERATION** – EBITDA, at €7.9 million, shows a decrease compared to €13.6 million at 31 March 2023, mainly due to lower margins on energy produced by hydroelectric plants, affected by both the significant reduction in energy market prices (SNP -65 Euro/MWh compared to 1Q2023) and the lower volumes (-36.6 GWh).

| OPERATIONAL HIGHLIGHTS (GWh) | 1Q2024 | 1Q2023 | % change |
|--|--------|--------|----------|
| Hydro + thermo + cogeneration production | 166 | 198 | -16% |
| Photovoltaic production | 23 | 27 | -16% |
| Total electricity production | 189 | 225 | -16% |

• **COMMERCIAL** – EBITDA is up by 32.1%, from €32.8 million at 31 March 2023 to €43.4 million at 31 March 2024. This result is mainly attributable to improvement in the margins of the energy sold on the free market and the expansion of the customer base.

| OPERATIONAL HIGHLIGHTS | 1Q2024 | 1Q2023 | % change |
|---|--------|--------|----------|
| Free market | 1,129 | 1,391 | -19% |
| Protected market | 241 | 325 | -26% |
| Gradual protection market | 45 | 0 | ns |
| Electricity sold (GWh) | 1,415 | 1,716 | -18% |
| Gas sold (million m ³) | 89 | 81 | +9% |
| NUMBER OF CUSTOMERS ('000) | 1Q2024 | 1Q2023 | % change |
| Free market | 659 | 548 | +20% |
| Protected market | 491 | 635 | -23% |
| Gradual protection market | 90 | 0 | ns |
| Total electricity customers ('000) | 1,240 | 1,183 | +5% |
| Total gas customers ('000) | 332 | 260 | +28% |
| Total Commercial segment customers ('000) | 1,572 | 1,443 | +9% |

• Overseas Water, Engineering and Corporate – The contribution to EBITDA from Overseas Water, Engineering and Corporate totals €1.9 million (€1.5 million in 1Q2023).



OUTLOOK

Although the situation continues to be complex, owing to the geopolitical turbulence in Eastern Europe and the Middle East, the results for the first quarter of 2024 maintain the positive trend recorded during the previous year, with a growth in consolidated EBITDA compared with 1Q2023 and a slight improvement in the NFP/EBITDA ratio with respect to 31 December 2023.

As regards interest rates, within a still volatile context, the Acea Group intends to optimise the funding source mix, taking advantage of the wide flexibility of tools offered by the market, which can be adopted at either a fixed or a variable rate. By constantly monitoring the trend in rates and in the markets, more effective solutions can be identified from both a cost and a risk perspective. The Group will proceed with its strategy to focus on the development of sustainable infrastructure in regulated markets, with the aim of maintaining a solid financial structure and making a positive impact on operating and financial performance.

KEY EVENTS DURING AND AFTER 1Q2024

On <u>12 January</u>, the second Green Bond Allocation & Impact Report was published for the years 2019, 2020, 2021 and 2022, relating to the €900 million green bond issuance, divided in two tranches, the first of which equal to €300 million maturing in 2025 and the second equal to €600 million maturing in 2030.

On <u>17 January</u>, Acea Infrastructure, the ACEA Group company focused on the design of engineering and technological services, was awarded **two tenders in Molise and Puglia** for a total of approximately €2.1 million.

On <u>18 January</u>, for the third year in a row, ACEA was awarded Top Employers Italy Certification, official recognition of the company's excellence as regards its personnel policies and strategies.

On <u>5 February</u>, ACEA announced the launch of its first electricity flexibility services in Rome through the RomeFlex project, aimed at creating an advanced flexibility market in order to regulate the amount of electricity injected into the grid so as to match supply and demand.

On <u>21 February</u>, ACEA announced that as of the end of January one million new smart meters had been installed on Rome's electricity grid; the advanced technology of the "Rometrix" 2G Smart Meters allows greater transparency in consumption, as well as the possibility to optimise energy efficiency and reduce waste.

On <u>22 February</u>, the Carbon Disclosure Project (CDP) promoted ACEA among the leaders in the fight against climate change. The company obtained an "A-" rating, improving last year's "B" assessment in the CDP-Climate Questionnaire. Acea ranks in the "Leadership" bracket alongside the companies most committed to fighting the climate change, in line with the Paris Agreement objectives, placing itself above the European (B rating) and the energy utility (B rating) average.

On <u>27 February</u>, ACEA signed a three-year Memorandum of Understanding with the Ministry of Education and Merit regarding the **promotion of educational activities** in primary and lower secondary schools to encourage the responsible use of water resources.

On <u>5 March</u>, ACEA approved the **2024-2028 Business Plan** which reinforces the ACEA Group's role as infrastructure operator – focused on regulated activities – within a strongly evolving scenario that offers major investment opportunities: in the water business, to modernise the infrastructure; in the electricity sector, for grid resilience; in the environmental sector, for the circular economy.



On <u>20 March</u>, Fitch Ratings improved ACEA's outlook from "Negative" to "Stable", confirming its Long-Term Issuer Default Rating (IDR) at "BBB+", Short-term IDR at "F2" and Long-Term Senior Unsecured Rating at "BBB+".

On <u>12 April</u>, the Annual General Meeting of ACEA SpA's shareholders approved the Separate Financial Statements for the year ended 31 December 2023, deliberated on the allocation of net income for FY2023 and appointed Yves Rannou as Member of the Board of Directors.

Regarding the appointment of the new Board Member, the Board of Directors, within the framework of actions set forth by recommendations 6 and 7 of the Corporate Governance Code, has noted that Yves Rannou has not declared to be in possession of the independence requirements envisaged by applicable law and the Corporate Governance Code.

On <u>22 April</u>, the Prefect of Rome, Lamberto Giannini, and Fabrizio Palermo, Chief Executive Officer of ACEA, signed a partnership protocol for the **protection of legality** and the **fight against crime**, to be applied to projects that the industrial Group will carry out in the coming years within the territory of Rome, in all its sectors of operation: Water, Electricity and Environment.

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BONDS NEARING MATURITY AND CREDIT LINES

On 15 July 2024 the first €600 million bond loan will reach maturity, paying a gross annual coupon of 2.625%.

The Parent Company has access to unused committed credit facilities worth €700m and uncommitted credit facilities totalling €425m, of which €21m has been drawn down.

The results for the three months ended 31 March 2024 will be presented today, 9 May, at 2 p.m. (Italian time), during a conference call with the financial Community. The call will also be available via a webcast in "listen-only" mode in the Investors section of the website at www.gruppo.acea.it, where back-up material will also be made available at the start of the conference call.

The Executive Responsible for Financial Reporting, Sabrina Di Bartolomeo, declares, pursuant to section two of article 154-bis of the Consolidated Finance Act, that the information contained in this release is consistent with the underlying accounting records.

The following schedules are attached:

The consolidated income statement for the three months ended 31 March 2024, the consolidated statement of financial position at 31 March 2024, the statement of changes in equity, the reclassified consolidated statement of financial position at 31 March 2024, the analysis of net debt at 31 March 2024 and the consolidated statement of cash flows for the three months ended 31 March 2024.

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CONSOLIDATED INCOME STATEMENT FOR THE THREE MONTHS ENDED 31 MARCH 2024

| | 31 March 2024 | 31 March 2023 | Increase/(Decrease) |
|---|---------------|---------------|---------------------|
| Sales and service revenues | 1,003,278 | 1,216,006 | (212,728) |
| Other operating income | 23,036 | 23,859 | (823) |
| Consolidated net revenue | 1,026,314 | 1,239,864 | (213,550) |
| Staff costs | 89,432 | 86,914 | 2,518 |
| Cost of materials and overheads | 582,638 | 823,310 | (240,672) |
| Consolidated operating costs | 672,070 | 910,223 | (238,154) |
| Net profit/(loss) from commodity risk management | 0 | 0 | 0 |
| Profit/(loss) on non-financial investments | 2,701 | 6,255 | (3,554) |
| Gross Operating Profit | 356,945 | 335,896 | 21,049 |
| Net impairment losses/(reversals of impairment losses) on trade receivables | 19,723 | 23,357 | (3,634) |
| Amortisation, Depreciation and Provisions | 168,931 | 162,747 | 6,185 |
| Operating Profit/(Loss) | 168,291 | 149,792 | 18,498 |
| Finance income | 11,135 | 7,683 | 3,452 |
| Finance costs | (44,162) | (41,366) | (2,796) |
| Profit/(Loss) on investments | 410 | 216 | 194 |
| Profit/(Loss) before tax | 135,673 | 116,326 | 19,348 |
| Income tax expense | 42,194 | 34,898 | 7,296 |
| Net Profit/(Loss) | 93,480 | 81,428 | 12,052 |
| Net Profit/(Loss) from Discontinued Operations | | | |
| Net Profit/(Loss) | 93,480 | 81,428 | 12,052 |
| Net Profit/(Loss) attributable to non-controlling interests | 10,915 | 8,829 | 2,085 |
| Net Profit/(Loss) attributable to the Group | 82,565 | 72,599 | 9,966 |
| Earnings/(Loss) per share attributable to owners of the Parent | | | |
| Basic | 0.38769 | 0.34089 | 0.04680 |
| Diluted | 0.38769 | 0.34089 | 0.04680 |
| Earnings/(Loss) per share attributable to owners of the Parent net of Treasury Shares | | | |
| Basic | 0.38845 | 0.34156 | 0.04689 |
| Diluted | 0.38845 | 0.34156 | 0.04689 |



CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 MARCH 2024

| | 31 March 2024 | 31 December 2023 | Increase/(Decrease) |
|---|---------------|------------------|---------------------|
| Property, plant and equipment | 3,358,255 | 3,334,868 | 23,387 |
| Investment property | 1,977 | 1,990 | (13) |
| Goodwill | 254,719 | 254,626 | 93 |
| Concessions and infrastructure rights | 3,848,657 | 3,787,263 | 61,395 |
| Intangible assets | 400,679 | 413,162 | (12,483) |
| Right-of-use assets | 89,515 | 93,284 | (3,769) |
| Investments in unconsolidated subsidiaries and associates | 364,126 | 359,281 | 4,845 |
| Other investments | 8,029 | 8,029 | 0 |
| Deferred tax assets | 209,914 | 205,065 | 4,849 |
| Financial assets | 21,257 | 18,852 | 2,405 |
| Other non-current assets | 734,971 | 716,582 | 18,389 |
| Non-current assets | 9,292,100 | 9,193,002 | 99,098 |
| Inventories | 97,872 | 97,843 | 29 |
| Trade receivables | 1,223,798 | 1,213,200 | 10,597 |
| Other current assets | 429,105 | 405,026 | 24,079 |
| Current tax assets | 8,634 | 13,075 | (4,442) |
| Current financial assets | 417,462 | 487,251 | (69,789) |
| Cash and cash equivalents | 350,793 | 359,379 | (8,586) |
| Current assets | 2,527,663 | 2,575,774 | (48,112) |
| Non-current assets held for sale | 18,387 | 18,288 | 99 |
| TOTAL ASSETS | 11,838,149 | 11,787,064 | 51,085 |

| | 31 March 2024 | 31 December 2023 | Increase/(Decrease) |
|--|---------------|------------------|---------------------|
| Share capital | 1,098,899 | 1,098,899 | 0 |
| Legal reserve | 157,838 | 157,838 | 0 |
| Other reserves | 84,773 | 73,697 | 11,076 |
| Retained earnings/(accumulated losses) | 1,039,144 | 752,940 | 286,204 |
| Net profit/(loss) for the year | 82,565 | 293,908 | (211,343) |
| Total equity attributable to the Group | 2,463,219 | 2,377,281 | 85,937 |
| Equity attributable to non-controlling interests | 457,807 | 445,803 | 12,004 |
| Total equity | 2,921,026 | 2,823,084 | 97,942 |
| Staff termination benefits and other defined-benefit obligations | 105,774 | 109,895 | (4,121) |
| Provisions for liabilities and charges | 261,046 | 224,276 | 36,770 |
| Borrowings and financial liabilities | 4,604,232 | 4,770,436 | (166,205) |
| Other non-current liabilities | 514,810 | 510,871 | 3,938 |
| Non-current liabilities | 5,485,862 | 5,615,479 | (129,618) |
| Borrowings | 1,077,177 | 922,950 | 154,227 |
| Trade payables | 1,654,417 | 1,750,473 | (96,057) |
| Tax liabilities | 15,461 | 13,032 | 2,429 |
| Other current liabilities | 684,008 | 661,857 | 22,151 |
| Current liabilities | 3,431,063 | 3,348,313 | 82,750 |
| Liabilities related directly to assets held for sale | 198 | 188 | 11 |
| TOTAL EQUITY AND LIABILITIES | 11,838,149 | 11,787,064 | 51,085 |



STATEMENT OF CHANGES IN EQUITY

| | Share capital | Legal reserve | Reserve for measurement of defined benefit plans for employees, net of taxation | Fair value reserve for derivative financial instruments, net of taxation | Reserve for translation differences | Other reserves | Net profit/ (loss) for period | Total equity attributable to the Group | Equity attributable to non- controlling interests | Total equity |
|---|------------------|------------------|--|--|---|-------------------|-------------------------------------|---|---|--------------|
| Balance at 1 January 2023 | 1,098,899 | 147,501 | (14,329) | 44,825 | 16,592 | 718,056 | 279,725 | 2,291,268 | 463,975 | 2,755,243 |
| Net profit/(loss) in income statement | 0 | 0 | 0 | 0 | 0 | 0 | 72,599 | 72,599 | 8,829 | 81,428 |
| Other comprehensive income/(losses) | 0 | 0 | (257) | 15,721 | 1,526 | 0 | 0 | 16,989 | (519) | 16,471 |
| Total comprehensive income/(loss) | 0 | 0 | (257) | 15,721 | 1,526 | 0 | 72,599 | 89,588 | 8,310 | 97,898 |
| Appropriation of net profit/(loss) for 2022 | 0 | 0 | 0 | 0 | 0 | 279,725 | (279,725) | 0 | 0 | 0 |
| Dividends paid | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Change in basis of consolidation | 0 | 0 | 0 | 0 | (2) | 0 | 0 | (2) | 0 | (2) |
| Other changes | 0 | 0 | 0 | 0 | 0 | 173 | 0 | 173 | (252) | (78) |
| Balance at 31 March 2023 | 1,098,899 | 147,501 | (14,586) | 60,546 | 18,116 | 997,954 | 72,599 | 2,381,027 | 472,034 | 2,853,061 |
| Net profit/(loss) in income statement | 0 | 0 | 0 | 0 | 0 | (O) | 221,309 | 221,309 | 24,706 | 246,015 |
| Other comprehensive income/(losses) | 0 | 0 | (1,629) | (74,403) | 7,258 | (O) | (0) | (68,774) | (3,236) | (72,010) |
| Total comprehensive income/(loss) | 0 | 0 | (1,629) | (74,403) | 7,258 | 0 | 221,309 | 152,535 | 21,470 | 174,005 |
| Appropriation of net profit/(loss) for 2022 | 0 | 10,337 | 0 | 0 | 0 | (10,337) | 0 | 0 | 0 | 0 |
| Dividends paid | 0 | 0 | 0 | 0 | 0 | (180,666) | 0 | (180,666) | (10,130) | (190,796) |
| Change in basis of consolidation | 0 | 0 | 48 | (432) | 0 | 25,200 | 0 | 24,817 | (37,219) | (12,402) |
| Other changes | 0 | 0 | 19 | (18) | 0 | (432) | 0 | (432) | (352) | (784) |
| Balance at 31 December 2023 | 1,098,899 | 157,838 | (16,149) | (14,307) | 25,374 | 831,719 | 293,908 | 2,377,281 | 445,803 | 2,823,084 |

| | Share capital | Legal reserve | Reserve for measurement of defined benefit plans for employees, net of taxation | Fair value reserve for derivative financial instruments, net of taxation | Reserve for translation differences | Other reserves | Net profit/ (loss) for period | Total equity attributable to the Group | Equity attributable to non- controlling interests | Total equity |
|---|------------------|------------------|--|--|---|-------------------|-------------------------------------|---|---|--------------|
| Balance at 1 January 2024 | 1,098,899 | 157,838 | (16,149) | (14,307) | 25,374 | 831,719 | 293,908 | 2,377,281 | 445,803 | 2,823,084 |
| Net profit/(loss) in income statement | 0 | 0 | 0 | 0 | 0 | 0 | 82,565 | 82,565 | 10,915 | 93,480 |
| Other comprehensive income/(losses) | 0 | 0 | 323 | (3,527) | 5,706 | 0 | 0 | 2,502 | 986 | 3,489 |
| Total comprehensive income/(loss) | 0 | 0 | 323 | (3,527) | 5,706 | 0 | 82,565 | 85,067 | 11,901 | 96,968 |
| Appropriation of net profit/(loss) for 2023 | 0 | 0 | 0 | 0 | 0 | 293,908 | (293,908) | 0 | 0 | 0 |
| Dividends paid | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (763) | (763) |
| Change in basis of consolidation | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 566 | 566 |
| Other changes | 0 | 0 | 0 | (90) | 0 | 960 | 0 | 870 | 300 | 1,170 |
| Balance at 31 March 2024 | 1,098,899 | 157,838 | (15,825) | (17,925) | 31,080 | 1,126,587 | 82,565 | 2,463,219 | 457,807 | 2,921,026 |



RECLASSIFIED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 MARCH 2024

| Financial position | 31 March 2024 | 31 December 2023 | Increase/(Decrease) | % Increase/(Decrease) | |
|------------------------------------|---------------|------------------|---------------------|-----------------------|--|
| Non-current assets and liabilities | 8,428,658 | 8,366,059 | 62,599 | 0.7% | |
| Net working capital | (594,478) | (696,219) | 101,741 | (14.6%) | |
| Net invested capital | 7,834,180 | 7,669,840 | 164,340 | 2.1% | |
| Net debt | (4,913,154) | (4,846,756) | (66,398) | 1.4% | |
| Total equity | (2,921,026) | (2,823,084) | (97,942) | 3.5% | |



ANALYSIS OF CONSOLIDATED NET DEBT AT 31 MARCH 2024

| | 31 March 2024 | 31 December 2023 | Increase/(Decrease) | % Increase/(Decrease) |
|--|---------------|------------------|---------------------|-----------------------|
| A) Cash | 350,793 | 359,379 | (8,586) | (2.4%) |
| B) Cash equivalents | 0 | 0 | 0 | n.s. |
| C) Other current financial assets | 417,462 | 487,251 | (69,789) | (14.3%) |
| D) Liquidity (A + B + C) | 768,255 | 846,630 | (78,375) | (9.3%) |
| E) Current financial debt | (169,548) | (176,113) | 6,565 | (3.7%) |
| F) Current portion of non-current financial debt | (907,629) | (746,837) | (160,792) | 21.5% |
| G) Current financial debt (E + F) | (1,077,177) | (922,950) | (154,227) | 16.7% |
| H) Net current financial debt (G + D) | (308,923) | (76,320) | (232,603) | n.s. |
| I) Non-current financial debt | (4,604,232) | (4,770,436) | 166,205 | (3.5%) |
| J) Debt instruments | 0 | 0 | 0 | n.s. |
| K) Trade payables and other non- current payables | 0 | 0 | 0 | n.s. |
| L) Non-current financial debt (I + J + K) | (4,604,232) | (4,770,436) | 166,205 | (3.5%) |
| Total financial debt (H + L) | (4,913,154) | (4,846,756) | (66,398) | 1.4% |



CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED 31 MARCH 2024

| | 31 March 2024 | 31 March 2023 | Increase/(Decrease) |
|---|---------------|---------------|---------------------|
| Profit before tax | 135,673 | 116,326 | 19,348 |
| Amortisation, depreciation and impairment losses | 167,246 | 159,010 | 8,236 |
| Income/(losses) from equity investments | (3,112) | (6,472) | 3,360 |
| Change in provision for liabilities and charges | (1,877) | 973 | (2,850) |
| Net change in staff termination benefits | (2,801) | (1,944) | (857) |
| Net financial income/(costs) | 32,178 | 32,603 | (426) |
| Cash flow from operating activities before changes in working capital | 327,307 | 300,496 | 26,811 |
| Provision for bad debts | 19,723 | 23,357 | (3,634) |
| Increase/Decrease in receivables included in current assets | (48,963) | (82,679) | 33,716 |
| Increase/Decrease in payables included in current liabilities | (71,477) | 108,788 | (180,265) |
| Increase/Decrease in inventories | (29) | (6,446) | 6,417 |
| Income tax paid | 0 | 0 | 0 |
| Change in working capital | (100,746) | 43,021 | (143,766) |
| Change in other operating assets/liabilities | (15,988) | 31,368 | (47,356) |
| Cash flow from operating activities attributable to disposal groups/assets held for sale | 0 | 0 | 0 |
| Cash flow from operating activities | 210,574 | 374,885 | (164,311) |
| Purchase/sale of property, plant and equipment and intangible assets | (247,477) | (258,178) | 10,701 |
| Investments in equity interests, consolidated companies and business divisions | 0 | (36,939) | 36,939 |
| Amounts received from/paid for other financial investments | 67,384 | (414,637) | 482,021 |
| Dividends received | 0 | 0 | 0 |
| Interest received | 11,088 | 7,631 | 3,457 |
| Cash flow from investing activities attributable to disposal groups/assets held for sale | 0 | 0 | 0 |
| TOTAL CASH FLOW FOR INVESTING ACTIVITIES | (169,005) | (702,124) | 533,119 |
| New long-term financial borrowings | 0 | 700,000 | (700,000) |
| Repayment of financial borrowings | 0 | (300,000) | 300,000 |
| Reduction/increase in other borrowings | (8,019) | 77,868 | (85,887) |
| Interest paid | (42,136) | (39,009) | (3,126) |
| Dividends paid | 0 | (615) | 615 |
| Cash flow from financing activities attributable to disposal groups/assets held for sale | 0 | 0 | 0 |
| TOTAL CASH FLOW FOR FINANCING ACTIVITIES | (50,155) | 438,244 | (488,399) |
| CASH FLOW FOR THE PERIOD | (8,586) | 111,006 | (119,592) |
| Net cash and cash equivalents at beginning of period | 359,379 | 559,908 | (200,529) |
| Cash and cash equivalents from acquisitions | 0 | 0 | 0 |
| NET CASH AND CASH EQUIVALENTS AT END OF PERIOD | 350,793 | 670,913 | (320,120) |
| Cash and cash equivalents at end of period Attributable to disposal groups/assets held for sale | 0 | 0 | 0 |
| Cash and cash equivalents at end of period Attributable to continuing operations | 350,793 | 670,913 | (320,120) |